

## **AAV Best Practices**

Job Aid

The Ask-Approve Variance (AAV) looks at how a shop follows MPI policies and procedures, including Estimating Standards, when preparing estimates and supplements. Ensure the following practices are followed.

- Read the incident details report and discuss loss details with insured.
- Confirm the taxes are correct.
- Confirm the VIN and License plate are correct.
- Complete an initial walk around with the customer and review the related and unrelated damages.
- Pay attention to any damage other than the primary impact area.
- Contact MPI if the loss details do not match what customer is claiming as related.
- Review Activity notes for the latest information or direction.
- After the initial inspection is completed, disassembly should be completed to finalize the
  estimate where applicable. Disassembly is encouraged where/when possible, to allow
  for a complete estimate.
- Review the repair/replace decisions.
- Review the vehicle manufacturer recommendations repair procedures to assure repairs are performed properly and all necessary parts and labour are accounted for.
- Closely follow the MPI Estimating Standards to conduct a complete and thorough estimate.
  - Ensure all part prices and part numbers have been correctly entered.
  - Betterments if applicable have been considered and applied.
  - Markups/Discounts- review for proper entry
  - Parts Business Rules applied correctly.
- Resolve the Estimate Compliance.
- Review and verify that the correct taxes are entered in the Insurance Card.
- Update the deductible if requested by adjuster.
- Confirm the correct Estimate Profile is used.
- Ensure attached photos are supporting damages being requested.
- Ensure all supporting images, documentation, procedures, and notes to claim messages are added prior to submitting the claim for review.
- Proofread the estimate closely to make sure all claim related damages are accounted for and entry errors are caught before submitting the claim for review.

Reach out to your SRA with questions related to AAV.

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