

2021 LVAA AND COMPENSATION SCHEDULE AMENDMENTS

2021 LVAA Amendments:

1. Section 12.1 Giveaways

The permitted value of the giveaway has been reduced from \$50.00 CAD to \$25.00 CAD.

Previous language:

12.1 Giveaways

Giveaways (other than Prohibited Giveaways) of products or services related to repairs are permitted provided they are for a value of \$50.00 CAD or less. You are not permitted to provide: 14 (i) Giveaways of products and services related to repairs that exceed a value of \$50.00 CAD; or (ii) Prohibited Giveaways. You understand and accept your obligation under this Agreement to collect deductibles, depreciation, and taxes from Customers, and that any attempt by you to waive or circumvent this requirement is prohibited. For clarity the prohibitions in this section do not apply to Customer financing described in subsection 7.7(e)

New Language:

12.1 Giveaways

Giveaways (other than Prohibited Giveaways) of products or services related to repairs are permitted provided they are for a value of \$25.00 CAD or less. You are not permitted to provide: 14 (i) Giveaways of products and services related to repairs that exceed a value of \$25.00 CAD; or (ii) Prohibited Giveaways. You understand and accept your obligation under this Agreement to collect deductibles, depreciation, and taxes from Customers, and that any attempt by you to waive or circumvent this requirement is prohibited. For clarity the prohibitions in this section do not apply to Customer financing described in subsection 7.7(e)

2. 2021 Compensation Schedule Amendments:

- Amended the “Compensation Schedule Term” at the top of the document – March 16, 2021 to June 13, 2025.
- Added Year 3 and Year 4 to the Legend
- Added Year 3 and Year 4 to Southern and Northern Manitoba Labour Rate tables
- Updated Southern and Northern Manitoba Labour Rate tables for Body, Refinish, Glass, Frame, Mechanical, Aluminum/Carbon Fiber, Glass only windshield, tempered labour and Paint Material compensation allowances.
- Replaced Sealant with Urethane to align with Estimating Standards
- Added further clarification to Note 2 under both the Southern and Northern labour rate tables:
 - a. (2) Aluminum/Carbon Fiber: to be eligible, accredited shop must meet aluminum tooling requirements. Please refer to the [Labour Rate Estimating Standard on the MPI Partners Website](#) for eligible operations.