

2021 Light Vehicle Repair Industry Agreement Compensation Schedule

Compensation Schedule Term: March 16, 2021, to June 13, 2025

Restated effective October 1, 2023

Legend
Year 1 = March 16, 2021, to June 13, 2022
Year 2 = June 14, 2022, to June 13, 2023
Year 3 = June 14, 2023, to June 13, 2024
Year 4 = June 14, 2024, to June 13, 2025
<i>All rates are in Canadian Dollars</i>

Southern Manitoba Labour Rates

Labour Type	Year 1 Rate (Per Hour)	Year 2 Rate (Per Hour)	Year 3 Rate (Per Hour)	Year 4 Rate (Per Hour)
Body	\$77.00	\$84.28	\$86.27	\$88.43
Refinish	\$77.00	\$84.28	\$86.27	\$88.43
Glass	\$77.00	\$84.28	\$86.27	\$88.43
Frame	\$85.00	\$93.24	\$95.44	\$97.06
Mechanical (Note 1)	\$90.00	\$99.03	\$101.37	\$103.50
Mechanical Specialty (Note 2)	N/A	\$125.00	\$127.71	\$130.43
Aluminum/Carbon Fiber (Note 3)	\$85.00	\$93.24	\$95.44	\$97.06
Glass only Windshield (Note 4)	\$56.00	\$63.21	\$64.70	\$66.32
Glass only Tempered (Note 4)	\$70.00	\$77.44	\$79.27	\$80.85

Material Type	Year 1 Rate	Year 2 Rate	Year 3 Rate	Year 4 Rate
Paint Material (Note 5)	\$47.00 (per hour)	\$51.70 (per hour)	\$53.46 (per hour)	\$55.81 (per hour)
Shop Material	\$6.71 (per hour)	\$7.05 (per hour)	\$7.05 (per hour)	\$7.05 (per hour)
Toxic Waste	\$4.97 (per paint estimate)	\$4.97 (per paint estimate)	\$4.97 (per paint estimate)	\$4.97 (per paint estimate)
Windshield Glass Shop Material (Note 6)	N/A	\$4.00 (per hour)	\$4.00 (per hour)	\$4.00 (per hour)
Tempered Glass Shop Material (Note 7)	\$6.71 (per hour)	\$7.05 (per hour)	\$7.05 (per hour)	\$7.05 (per hour)
Glass Urethane Allowance (Note 8)	\$32.00 (per item)	\$33.60 (per item)	\$33.60 (per item)	\$33.60 (per item)
NAGS Discount (Note 4)	25%	25%	25%	25%

Notes for Southern Rates

- (1) Mechanical: This rate is eligible to all mechanical labour operations identified in the estimating software system.
- (2) Mechanical Specialty: Year 2 Mechanical Specialty rate is effective as of September 1, 2022. Please refer to the applicable Estimating Standard on MPI Partners Website for details.
- (3) Aluminum/Carbon Fiber: to be eligible, accredited shop must meet aluminum tooling requirements. Please refer to the applicable Estimating Standard on MPI Partners Website for details.
- (4) Discount on NAGS Price List for Windshield (Safety) and Tempered Glass is 25% from March 16, 2021, to June 30, 2022. From July 1, 2022, the discount will temporarily be reduced to 23% and will be reviewed monthly. MPI will provide 30-day notice when the temporary reduction is ended. The discount is applied per Estimate.
- (5) Year 1 Refinish Material is \$42.50 from March 16, 2021, to March 31, 2022, and from April 1, 2022, to June 12, 2022, the refinish material is \$47.00. Year 2 Refinish material is \$47.00 from June 13, 2022, to June 30, 2022, and \$51.70 from July 1, 2022, to June 13, 2023.
- (6) Windshield Glass Shop Material allowance only eligible on replacements and is effective as of July 1, 2022.
- (7) Tempered Glass Shop Material is paid for side & back glass only (tempered). Year 2 Tempered Glass Material allowance \$6.71 from June 14, 2022, to June 30, 2022, and \$7.05 from July 1, 2022, to June 13, 2023.
- (8) Glass Urethane Allowance per item Year 2 is \$32.00 from June 14, 2022, to June 30, 2022, and \$33.60 from July 1, 2022, to June 13, 2023.

Northern Manitoba Labour Rates

Thompson, Flin Flon, The Pas, Churchill, Lynn Lake, Leaf Rapids, Gillam, Norway House

Labour Type	Year 1 Rate (Per Hour)	Year 2 Rate (Per Hour)	Year 3 Rate (Per Hour)	Year 4 Rate (Per Hour)
Body	\$92.40	\$104.51	\$106.98	\$109.65
Refinish	\$92.40	\$104.51	\$106.98	\$109.65
Glass	\$92.40	\$104.51	\$106.98	\$109.65
Frame	\$102.00	\$115.62	\$118.35	\$120.36
Mechanical (Note 1)	\$108.00	\$122.80	\$125.70	\$128.34
Mechanical Specialty (Note 2)	N/A	\$150.00	\$153.26	\$156.52
Aluminum/Carbon Fiber (Note 3)	\$102.00	\$115.62	\$118.35	\$120.36
Glass only Windshield (Note 4)	\$67.20	\$78.38	\$80.23	\$82.24
Glass only Tempered (Note 4)	\$84.00	\$96.03	\$98.30	\$100.26

Material Type	Year 1 Rate	Year 2 Rate	Year 3 Rate	Year 4 Rate
Paint Material (Note 5)	\$56.40 (per hour)	\$62.04 (per hour)	\$64.15 (per hour)	\$66.97 (per hour)
Shop Material	\$9.91 (per hour)	\$9.91 (per hour)	\$9.91 (per hour)	\$9.91 (per hour)
Toxic Waste	\$5.46 (per paint estimate)	\$5.46 (per paint estimate)	\$5.46 (per paint estimate)	\$5.46 (per paint estimate)
Windshield Glass Shop Material (Note 6)	N/A	\$4.80 (per hour)	\$4.80 (per hour)	\$4.80 (per hour)
Glass Shop Material (Note 7)	\$9.91 (per hour)	\$9.91 (per hour)	\$9.91 (per hour)	\$9.91 (per hour)
Glass Urethane Allowance	\$32.00 (per item)	\$33.60 (per item)	\$33.60 (per item)	\$33.60 (per item)
NAGS Discount (Note 4)	0%	0%	0%	0%

Notes for Northern Rates

- (1) Mechanical: New rate is a blended average of the previous mechanical and designated rates. This rate is eligible to all mechanical labour operations identified in the estimating software system.
- (2) Mechanical Specialty: Year 2 Mechanical Specialty rate is effective as of September 1, 2022. Please refer to the applicable Estimating Standard on MPI Partners Website for details.
- (3) Aluminum/Carbon Fiber: to be eligible, accredited shop must meet aluminum tooling requirements. Please refer to the applicable Estimating Standard on MPI Partners Website for details.
- (4) Discount on NAGS Price List for Windshield (Safety) and Tempered Glass is 0%.
- (5) Refinish Material \$51.00 from March 16, 2021, to March 31, 2022, and from April 1, 2022, to June 30, 2022, the refinish material is \$56.40 and \$62.04 from July 1, 2022, to June 13, 2023.
- (6) Windshield Glass Shop Material allowance is effective as of July 1, 2022.
- (7) Glass Material is paid for side & back glass only (tempered).

Cracks & Windshield Repairs

Rates for Year 1, Year 2, Year 3 and Year 4 (for Southern Manitoba)

Windshield - Repairs	
Up to 2 (Total)	\$80.00
Per Additional Instance	\$20.00

Windshield - Cracks	
First 4 Inches	\$94.50
Next 4 Inches	\$14.50
Maximum Cost Payable (8 Inch Crack)	\$109.00

Job Maximums

- The first two instances of a windshield repair are included in the initial fee.
- Cracks are paid for units of 4 inches each.
- Cracks are capped at the amount for an 8-inch repair, made up of the initial 4 inches and up to 4 more inches.

Rates for Year 1, Year 2, Year 3 and Year 4 (for Northern Manitoba)

Windshield - Repairs	
Up to 2 (Total)	\$96.00
Per Additional Instance	\$24.00

Windshield - Cracks	
First 4 Inches	\$113.40
Next 4 Inches	\$17.40
Maximum Cost Payable (8 Inch Crack)	\$130.80

Job Maximums

- The first two instances of a windshield repair are included in the initial fee.
- Cracks are paid for units of 4 inches each.
- Cracks are capped at the amount for an 8-inch repair, made up of the initial 4 inches and up to 4 more inches.

Accreditation Agreement Effective Date and Application to Rates

Accredited Shops that sign the new 2021 Accreditation Agreement (2021 LVAA) shall have access to the compensation and be paid at the rates under this schedule upon the effective date of their 2021 LVAA. The effective date of an Accredited Shop's 2021 LVAA is determined by when that shop executed their LVAA Signature Page.

Administration Fee

For completed repairs where the vehicle has been returned to the customer with body, frame, and mechanical repair labour, an administration fee may be charged.

- Southern –\$15.00
- Northern – \$18.00

Recovery of Costs for Errors and Repair Deficiencies

MPI reserves the right to recover administrative costs from Accredited Shops for administrative billing errors, errors in application of Policies & Procedures, and for correcting repair deficiencies discovered through inspections and customer referrals, all in accordance with the procedures set out in the Accreditation Agreement. For repair deficiencies, MPI reserves the right to charge Accredited Shops:

- \$1000 per repair deficiency identified via a repair accuracy inspection;
- \$2000 per repair deficiency identified via a customer referral.