



IMPORTANT NOTICE

TO: ALL ACCREDITED LIGHT VEHICLE REPAIR SHOPS

As you are aware, the Automotive Trades Association, the Manitoba Motor Dealers Association and Manitoba Public Insurance have announced a new Industry Agreement, based on the concepts of quality repair, collaboration and long-term sustainability of Manitoba’s collision repair industry.

Effective March 1, 2017, the agreement includes a new two-year Labour Rate Agreement for accredited repair shops in Manitoba that have signed the new Light Vehicle Accreditation Agreement (LVAA). The labour rate agreement guarantees an increase of \$2.5 million in new compensation in each of the next two years, amounting to a net compounded increase of \$7.5 million.

The 2017 accredited labour rates reflect an increase of 2.1 per cent in the categories of body, refinish, mechanical, frame and designated repairs (formerly referred to as specialty mechanical).

Beginning March 1, 2018, rates will again increase for body, refinish, mechanical, frame and designated repairs. These rates will be adjusted by the higher of 2.1 per cent or an inflation-protection formula equal to 40 per cent of the Average Industrial Wage increase for Manitoba and 60 per cent of the Consumer Price Index increase for Manitoba, based on the prior year. An administrative premium will also be available to qualifying Direct Repair shops in the second year.

You must sign the new LVAA and update your Mitchell shop profile, including labour rates, to receive the new rates. Information on updating your profile is here: [RepairCenter Job Aid – Update Labour Rates](#). If you have questions about the update, contact Mitchell at 1-800-448-4401 for assistance.

The following rate schedule will be in effect from March 1, 2017, to February 28, 2018, for shops that have signed the LVAA and have updated their shop profile in Mitchell:

SOUTHERN MANITOBA LABOUR RATES

	Labour			Material & Other Fees		
	Labour Rate (Body, Refinish & Mechanical)	Frame Labour Rate	Designated Repairs Labour Rate	Shop Material	Paint Material	Toxic Waste
	Accredited					
	Per Hour	Per Hour	Per Hour	Per Hour	Per Hour	Per Paint Estimate
1-Mar-17	\$72.89	\$79.88	\$98.64	\$6.71	\$38.20	\$4.97

NORTHERN MANITOBA LABOUR RATES

Thompson, Flin Flon, The Pas

	Labour			Material & Other Fees		
	Labour Rate (Body, Refinish & Mechanical)	Frame Labour Rate	Designated Repairs Labour Rate	Shop Material	Paint Material	Toxic Waste
	Accredited					
	Per Hour	Per Hour	Per Hour	Per Hour	Per Hour	Per Paint Estimate
1-Mar-17	\$81.58	\$89.42	\$98.64	\$9.91	\$38.20	\$5.46

NORTHERN MANITOBA LABOUR RATES

Churchill, Lynn Lake, Leaf Rapids, Gillam, Norway House

	Labour			Material & Other Fees		
	Labour Rate (Body, Refinish & Mechanical)	Frame Labour Rate	Designated Repairs Labour Rate*	Shop Material	Paint Material	Toxic Waste
	Accredited					
	Per Hour	Per Hour	Per Hour	Per Hour	Per Hour	Per Paint Estimate
1-Mar-17	\$83.95	\$91.96	\$98.64	\$9.91	\$38.20	\$5.46

Administration Fee:

For completed repairs where the vehicle has been returned to the customer with body, frame, mechanical, and/or designated repair labour, an administration fee may be charged as follows:

	As of Jan 1, 2016	As of Mar 1, 2017	As of Mar 1, 2018
Rate, per Repair	\$15.00	\$15.00	\$15.00

SOUTHERN MANITOBA GLASS LABOUR RATES

	Labour		Discount on NAGS Price List		Material & Other Fees	
	Windshield (Safety)	Tempered Glass	Windshield (Safety)	Tempered Glass	Material*	Sealant Allowance
	Accredited	Accredited				
	Per Hour	Per Hour	Applied per Estimate	Applied per Estimate	Per Hour	Per Item
1-Mar-17	\$55.31	\$69.15	10.0%	10.0%	\$6.71	\$32.00

* Material is paid for side & back glass only (tempered).

NORTHERN MANITOBA GLASS LABOUR RATES

Thompson, Flin Flon, The Pas

	Labour		Discount on NAGS Price List		Material & Other Fees	
	Windshield (Safety)	Tempered Glass	Windshield (Safety)	Tempered Glass	Material*	Sealant Allowance
	Accredited	Accredited				
	Per Hour	Per Hour	Applied per Estimate	Applied per Estimate	Per Hour	Per Item
1-Mar-17	\$63.32	\$77.40	0%	0%	\$9.91	\$32.00

NORTHERN MANITOBA GLASS LABOUR RATES

Churchill, Lynn Lake, Leaf Rapids, Gillam, Norway House

	Labour		Discount on NAGS Price List		Material & Other Fees	
	Windshield (Safety)	Tempered Glass	Windshield (Safety)	Tempered Glass	Material*	Sealant Allowance
	Accredited	Accredited				
	Per Hour	Per Hour	Applied per Estimate	Applied per Estimate	Per Hour	Per Item
1-Mar-17	\$65.22	\$79.61	0%	0%	\$9.91	\$32.00

Cracks & Windshield Repairs

Windshield Repairs					
Windshield - Repairs			Windshield - Cracks		
Accredited			Accredited		
	Up to 2 (Total)	Per Additional Instance	First 4 Inches	Next 4 Inches	Maximum Cost Payable (8 inch crack)
1-Mar-17	\$80.00	\$20.00	\$94.50	\$14.50	\$109.00

Job Maximums:

- The first two instances of a windshield repair are included in the initial fee.
- Cracks are paid for units of four inches each.
- Cracks are capped at the amount for an eight-inch repair, made up of the initial four inches and up to four additional inches.

The new rates will be honoured on all invoices for eligible repairs completed after March 1, 2017, where:

- The accredited shop has signed the 2017 LVAA.
- The accredited light vehicle shop has updated their shop profile in Mitchell.
- The Certificate of Repair has been signed by the insured on or after March 1, 2017.

If you have any questions regarding this notice, please contact our Estimating Services and Quality Control Manager, Gord Froese, at 204-985-8770 extension 1671.